



Business Relationship Officer

Extensia Financial LLC is the most progressive commercial real estate service organization in our industry. Our leadership team is building our team for our continued growth in the future. We are seeking experienced, highly driven, results-oriented commercial real estate professionals that can assist us in building key relationships with the commercial lenders and brokers we serve.

The Business Relationship Officer that will fit well in our culture is an innovative, service-oriented individual that possesses experience in building a book of business and has a proven track record of success in a self-sourced commercial real estate lending environment.

This business professional will act as the point of contact for our lending partners and develop key relationships that will help them grow their balance sheets through loan originations and participations. To help us achieve our goals, we anticipate this individual will network frequently to provide face to face time with clients, attend industry events and other activities to grow business.

We are seeking a solid communicator with over five years' experience working in fast paced, high-profile organizations. Communication at all levels of the organization is expected and encouraged. Our ideal candidate driven by meeting and exceeding aggressive sales goals. A BA/BS degree is preferred. We are looking for a self-starter that works well independently and remotely from our corporate office located in Northridge, CA. All qualified candidates are encouraged to apply regardless of location.

Extensia Financial has a national presence in representing the credit union industry, mortgage brokers and borrowers. We partner lenders with investors and the professionals who represent them. No membership or minimum loan volume is required to work with Extensia. We look forward to partnering with you.