



## CRE Loss Mitigation Manager

Extensia Financial LLC is the most progressive commercial real estate service organization in our industry. Our leadership team is building our team for our continued growth in the future. We are seeking highly driven, results-oriented individuals that can assist us in delivering quality credit assessments for the credit unions we serve.

The Loss Mitigation Manager is responsible for minimizing losses to the balance sheet by working with borrowers whose commercial real estate loans are maturing or in jeopardy of paying off through outside refinance to retain as many loans and associated servicing income as possible. This role is expected to perform a thorough investigation of materials and analysis and accurately communicate the information to our credit union lender groups.

Extensia takes pride in producing efficient and accurate deliverables. Managing loss mitigation can be unsettling for borrower and lenders, which is why this professional must negotiate the best outcome for both whenever possible, making recommendations for modifications, repayment and forbearance plans and managing workouts when appropriate. The Loss Mitigation manager will utilize the annual term loan reviews in their predictive analytics and as a tool for guiding the conversation with borrowers.

We are seeking a solid communicator with seven years' experience working in fast paced, high-profile organizations. Communication at all levels of the organization is expected and encouraged. Our ideal candidate is driven by meeting and exceeding aggressive deadlines. We are looking for a self-starter that works well independently and collectively with our team in our corporate office located in Northridge, CA. All qualified candidates are encouraged to apply regardless of location.

Extensia Financial LLC offers a challenging and rewarding work environment where your contribution makes a difference. We offer a competitive compensation package and excellent benefits (career development, holidays, medical, dental, vision, and 401(k)). Please include your salary requirements when applying. EOE